

March, 2009

DRESS BARN STORES AND THE SUFFERN, NY DISTRIBUTION CENTER ROUTING GUIDE, PURCHASE ORDER TERMS AND CONDITIONS SUPPLEMENT

Dress Barn. Dress Barn Woman.

This Routing Guide is a Supplement to Purchase Order terms and Conditions included in the Dress Barn Purchase Order. The Terms of the Purchase Order will always govern the purchase transaction, identifying the party responsible for freight expenses and the location where Dress Barn takes ownership of the merchandise. Unless specified otherwise in the Purchase Order, the vendor will be responsible for freight expense and the merchandise becomes Dress Barn's responsibility upon delivery and acceptance at Dress Barn's location (also known as FOB DESTINATION).

Dress Barn's administrative service organization will bill back freight expense if called for by the Purchase Order. UPS **non-apparel** shipments must be shipped **Pre-Paid Billing** using Dress Barn shipper number provided. Contact local UPS or Dress Barn Representative for information.

1. This Routing Guide applies to all of the following shipments:
 - a. Nationwide vendor's shipments to Dress Barn Distribution Center (Suffern, NY).
 - b. Direct vendor shipments to Dress Barn stores nationwide.
 - c. Transfers between Dress Barn Stores.
 - d. Returns from Dress Barn's Distribution Center or stores to vendors nationwide.
2. Dress Barn prefers that the carriers listed in this Routing Guide be used when shipping freight, both Collect and Prepaid. When using Dress Barn's preferred carriers, always indicate on the Bill of Lading, **Collect, Third Party Billing, Dress Barn, 30 Dunnigan Drive, Suffern, NY 10901, Attn: Traffic Department**. The Purchase Order will determine who is ultimately responsible for the freight charges and will bill back the vendor if it is their responsibility. If the vendor is responsible for freight charges, they may use their choice of carriers, provided they adhere to Dress Barn's Shipping and Packing Instructions. The Bill of Lading must be marked "Prepaid", **do not** use Third Party Billing, Dress Barn. Failure to use the specified carrier listed when Dress Barn is responsible for the freight charges will result in a charge back of freight cost to the vendor. Dress Barn will not accept any Collect shipments from carriers not listed in the Routing Guide.
3. All merchandise remains the property of vendor until acceptance by Dress Barn. Dress Barn will note on the delivery receipt any shortages or damage refused to the carrier. The carrier will then contact the vendor for resolution. Dress Barn will deduct from vendor invoice the cost of any merchandise refused or otherwise not received by Dress Barn. Damaged merchandise will be refused and returned to vendor freight collect. For questions, call 845-369-4695 or 845-369-4733.

UPS AGGREGATED WEIGHT

4. UPS must be used for shipments with aggregate weight UNDER the weight listed below (UPS Max Weight)

UPS Total Shipment MAXIMUM Weight:
(Shipments should go UPS up to this weight)

Distance to Destination:
(Going this far)

<u>80 LBS</u>	<u>2,800 Miles</u>
<u>100 LBS</u>	<u>2,400 Miles</u>
<u>115 LBS</u>	<u>2,000 Miles</u>
<u>145 LBS</u>	<u>1,600 Miles</u>
<u>175 LBS</u>	<u>1,200 Miles</u>
<u>210 LBS</u>	<u>800 Miles</u>
<u>200 LBS</u>	Among <u>CT, DE, MA, MD,</u> <u>ME, NH, NJ, NY,</u> <u>PA, RI, VT</u>
<u>250 LBS</u>	<u>400 Miles</u>

CALIFORNIA CONSOLIDATION CARRIER

5. (A) The California Consolidation Carrier is to be used only for merchandise shipments originating from Los Angeles, Orange, Riverside and San Bernardino Counties. When using Dress Barn's consolidator (Essential Freight) shipments between 80 Lbs and 8,000 Lbs are to be sent **collect** from vendor to final destination (Suffern NY). Dress Barn will charge back the vendor for freight expense. If vendor deliveries directly to consolidator, they will be responsible for this delivery charge, the consolidation charge from Essential to Dress Barn will then apply.
5. (B) Dress Barn will no longer accept merchandise that was shipped airfreight unless approved by our Traffic department; shipments released with out approval may result in a charge back to the Vendor or refusal of merchandise.

ESSENTIAL FREIGHT SYSTEMS
5910 SHEILA STREET
COMMERCE C.A. 90040
323-888-0753

FOR QUESTIONS, CALL DRESS BARN TRAFFIC 845-369-4695 OR 845-369-4733

6. The following Carriers must be used for any collect SHIPMENTS exceeding the UPS Max Weight (as listed above). There are three LTL carriers listed in the routing guide, depending on

point of Origin and Destination of shipment. In a few cases the specified carrier may not service a vendor directly but rather has arrangement established with a local carrier. The service territory

CARRIER NAME	CONTACT TELEPHONE	SERVICE TERRITORY
ABF	Call Dress Barn's Traffic For Terminal Phone Numbers	845-369-4695 or 845-369-4733
Allstar Trucking (APPAREL ONLY)	1-718-945-3500	between 150 and 8000 Lbs. NYC Boroughs and NJ
New England Motor Freight (APPAREL AND NON-APPAREL)	1-908-965-0100	Collect shipments over UPS Max Weight between Points in CT, DE, DC, MA, ME, NY, NJ, PA, RI, VT
Essential Freight Systems (APPAREL AND NON -APPAREL)	1-323-888-0753	Prepaid or Collect shipments between 80 & 8000 lbs. From specific Los Angeles area Counties to Suffern, NY
UPS LTL (6 pallet MAX)	1-800-333-7400	All Shipments over Max Weight (listed Previously)
Mario's Express (APPAREL AND NON APPAREL)	1-800-843-0037	Store fixtures/displays and Furniture

7. All collect truck shipments over 8,000 lbs. must be routed individually. Call Dress Barn Traffic For specific instructions. 845-369-4695 or 845-369-4733.

8. All collect shipments must be billed Third Party:

**DRESS BARN
30 DUNNIGAN DRIVE
SUFFERN, NY 10901
ATTN: TRAFFIC DEPARTMENT**